



**REGULAR BOARD MEETING**  
**FRIDAY, June 28, 2019; 9:00 AM**  
**JMEC Board Room**  
**AGENDA**

- 1. CALL TO ORDER**
- 2. PLEDGE OF ALLEGIANCE**
- 3. ROLL CALL/DETERMINATION OF QUORUM**
- 4. APPROVAL OF AGENDA**
- 5. RECOGNITION OF GUESTS**
- 6. ACTION ITEMS**
  - a. Approval of May 2019 Regular Board Meeting Minutes
  - b. Approval of Special Board Meeting Minutes - 6/18/19
  - c. Certification/Non certification for District 4, 5 & 6 Elections
  - d. Approval of RFP for Engineer Design for San Ysidro
  - e. Approval of RFP for Professional Service Engineering review of work orders for 219 reporting (yrs 2016-2018)
  - f. Approval for The Advantage Group (TAG)/Professional Finance Company Transition
  - g. Approval of bids for El Llano Project Phase II
  - h. Approval of JMEC closure for July 5, 2019
- 7. GENERAL MANAGER'S UPDATE**
  - a. Employees of the Month
  - A. Business Services & Finance**
    - 1) May 2019 Financial Information
    - 2) Finance Committee Report – Mr. Johnny Jaramillo
- 8. COMMITTEE REPORTS**
- 9. NEW BUSINESS**
- 10. BOARD REPORTS**
  - a. Tristate Report
- 11. BUSINESS WITH MEMBER GUESTS**
- 12. EXECUTIVE SESSION**
- 13. ADJOURN**

**MINUTES OF THE  
JEMEZ MOUNTAINS ELECTRIC COOPERATIVE, INC.  
BOARD OF TRUSTEES MEETING  
Friday, May 24, 2019  
HERNANDEZ, NEW MEXICO**

1. This regular meeting of the Jemez Mountains Electric Cooperative, Inc. Board of Trustees was called to order by Chairman Nick Naranjo at 9:00 A.M. on the above-mentioned date, at JMEC Headquarters, 9365 S.R. 84/285, Hernandez, NM.

2. & 3. Following the Pledge of Allegiance, Charlie Trujillo, Secretary, called roll and confirmed the presence of a quorum as follows:

**PRESENT:**

Nick Naranjo, Chair  
Leo Marquez, Vice Chair  
Charlie Trujillo, Secretary  
Johnny Jaramillo, Treasurer  
Lucas J. Cordova, Trustee  
Bruce Duran, Trustee  
Dolores McCoy, Trustee  
David D. Salazar, Trustee  
Victor Salazar, Trustee

**ABSENT:**

John Tapia, Trustee at Large  
Dennis Trujillo, Trustee

**JMEC STAFF PRESENT:**

Andrew Chávez, Acting Manager - Director, IT  
Karen Wisdom, Contract Administrator and Compliance Officer  
Eli Gallegos, Purchasing  
Laura Rendon, Executive Assistant  
Teresa Chavez, Account Manager  
Nathan Duran, District Manager, Westside  
Russ Groves, Engineering Director  
Eva DeAgüero, Billing Manager  
Lenny Ortiz, Vegetation Management Coordinator  
Dwight Herrera, HR Administrator

**OTHER(S) PRESENT:**

Luis Torres, Member/Owner  
Amanda Martinez, *Rio Grande Sun*  
Beverly Duran Cash, Member

A moment of silence was observed honoring Trustee Dennis Trujillo's mother.

#### 4. APPROVAL OF AGENDA

**ACTION:** Mr. Cordova moved to approve the agenda with the Tri-State report to be heard during executive session. Mr. Trujillo seconded and the motion passed by unanimous [9-0] voice vote.

#### 5. RECOGNITION OF GUESTS & STAFF

Those present introduced themselves.

#### 6. ACTION ITEMS

##### A. Approval of the April 2019 Board Minutes

**ACTION:** Mr. Cordova moved to approve as submitted. Mr. Trujillo seconded and the motion passed without opposition.

##### B. Approval of April 2019 Membership List

**ACTION:** Mr. Jaramillo moved to approve. Mr. Trujillo seconded.

Mr. D. Salazar asked whether the May list of new members will be approved before the elections. Chair Naranjo said he would call for a special board meeting to approve the May members.

The motion passed without opposition.

Ms. McCoy said there appeared to be individuals with double memberships. She understood there was one membership per family. Mr. Marquez said an individual can have a number of meters and memberships but is only allocated one vote.

##### C. Approval to issue RFPs for Construction and Archaeological Survey for the San Ysidro washout

Karen Wisdom, Contract Administrator, said San Ysidro experienced a washout creating an emergency situation. The lines cross an arroyo and engineering plans exist for the new project. BLM has required a archaeological survey to move the poles. She said an additional RFP is necessary for construction of the high power lines.

**ACTION:** Mr. Marquez moved to approve issuance of the two RFPs. Mr. V. Salazar seconded.

Regarding cost, Engineer Russ Groves said there are two possible proposals: wood poles or steel poles. The wood pole solution is approximately \$120,000 and the steel pole solution, \$260,000.

Nathan Duran said the existing structure has been there over a year maybe two years. The problem is constant erosion. The pole needs to be outside of the floodplain and he suggested concrete with a steel structure.

Mr. B. Duran advocated selecting a solution with the longest lifespan.

The motion passed by unanimous voice vote.

#### **D. Approval for Testing Proposal of new Headquarters**

Ms. Wisdom said an RFP was issued for onsite inspection and materials testing during construction for the new headquarters. Testing proctors are required for the duration of the project. Two bids were received. She recommended the low bidder, Geo-Test. The architects reviewed both proposals to ensure they met and did not exceed what was requested: they too recommended Geo-Test.

**ACTION:** Mr. Marquez moved to award the contract to Geo-Test. Mr. Trujillo seconded.

Ms. Wisdom said the RFP calls for onsite field technicians to test soil density, basecourse density, asphalt density, concrete test, field tests, sampling mortar and grout, observation and reporting. Basically, the testing of all materials is to ensure specifications are met. The project contractor is Bradbury Stamm and the awarded price is approximately \$9.363 million.

Mr. B. Duran said he was surprised to see construction had begun and asked why the testing was not part of the negotiated contract with Bradbury Stamm. He said his projects have always included the soil analysis and he was surprised to see that as a separate component. [See page 7 for additional information]

The motion passed without opposition.

A discussion ensued regarding communication to Board members and Executive Assistant Rendon said JMEC's website includes notice of meetings, agendas and minutes. Further, she sends emails out to the Board members.

#### **E. Tree Trimming Contract for reissue of Gilman Tunnel**

Lenny Ortiz, Vegetation Management Coordinator, reminded the Board that the Gilman Tunnel project was reissued because the original contractor withdrew from the project following the completion of 25 percent of the project. The RFP was re-issued and a mandatory pre-bid meeting was held with three contractors attending. The site contains 17 archaeological sites that requires flagging and monitoring. The bids were due on May 21<sup>st</sup> and Innovations was the only bidder. That bid came in substantially higher than staff's cost estimate and staff recommends rejecting the bid.

The Forest Service has okayed cutting in the area, and Mr. Ortiz said staff will make an effort to have the sites flagged and treatment and monitoring.

**ACTION:** Mr. C. Trujillo moved to reject the bid from Innovations. Mr. Marquez seconded and the motion passed without opposition.

Mr. Marquez thanked staff for their professionalism in connection with an issue in Nambe.

## **7. GENERAL MANAGER'S UPDATE**

### **B. Business Services & Finance**

#### **1. April 2019 Financial Information**

Teresa Chavez, Account Manager, offered the following ratios and statistics:

- The TIER was 1.87 and budgeted at 2.44
- The OTIER was 1.73 and budgeted at 1.57
- Year-to-date ratios indicate strong revenues
- There were 31,166 consumers, 187 up from last year at this time
- Residential average KWH usage was up from last year
- Large commercial average KWH usage was up last year which was attributed to Kinder Morgan
- Total connects were 212
- Total disconnects were 173
- There were 291 consumers per employee
- Revenue per KWH sold remained at \$0.13
- Revenue generated per mile was \$1,022.43
- Purchased power as a percent of revenue was 57 percent
- Operating expense as a percent of revenue was 26 percent
- Margins as a percent of revenue was 4 percent; last year it was 0 percent
- 32,095,215 KWH was purchased from Tri-State
- 33,525,331 KWH were sold
- JMEC's own KWH use was 66,070
- Line loss calculation was -1,496,196 which is a timing difference
- Average cost for KWH was 0.07 cents - last year it was 0.08 cents
- Average cost for residential KWH was 0.14 cents
- Average cost for large commercial KWH was 0.10 cents
- Total miles of line was 4,130
- Number of consumers per mile of line was 7.55
- Plant investment per mile is \$29,243.33 - an increase from last year
- Inventory as a percentage of plant is 1.76 percent
- Idle meters were at 1.42 percent
- RUS loans as a percent of total loans was 81 percent; Co-Bank and CFC loans make up 19 percent of the total outstanding long-term debt
- There are 107 employees
- Consumer expense per consumer is \$6.05 - last year it was \$6.25
- Admin and general expense per consumer is \$14.11

Regarding the line loss, Mr. Groves said it appears to be a timing issue with what is used and what is purchased. Chair Naranjo recalled the average at year end tends to be 6 to 8 percent.

Ms. Chavez reviewed three-year comparisons of KWH sold, electric energy revenue, other revenues (wheeling, joint pool use and service charges), cost of power and accounts receivable information. She noted that Kinder Morgan shows an increase of \$181,653 from last year,

Regarding an increase in bad debt write-offs, Ms. Chavez said HPOC Drilling had a debt of \$31,800 when they sold and the new owner agreed to pay \$21,000. The remaining \$10,800 was written off by JMEC.

Mr. D. Salazar advocated that the Board establish a process to pay capital credits. Having a process will ensure payments. He said it is possible that legislation will be introduced requiring cooperatives to pay interest on capital credits. Chair Naranjo pointed out that the Board recently approved credits in the amount of \$2 million. Mr. Marquez noted that the \$62 million appearing in JMEC's books is Tri-State's money not JMEC's.

Returning to the Geo-Test contract, Mr. B. Duran expressed his concern that by contracting with a third-party JMEC has relieved Bradbury Stamm of responsibility if there is a problem. Ms. Wisdom said that since inception of the project, the RFP has been published and available on the website. Any Board member could have contacted her with concerns. Mr. Jaramillo requested discussing this item during executive session.

## **B. Finance Committee Meeting - January 2019 information**

Johnny Jaramillo, Chair of the Finance Committee, reported that the committee met with a quorum, Thursday, May 23<sup>rd</sup> at the Hernandez office, and reviewed the finance-related materials for April 2019.

### **1. General Fund Expenditures**

**ACTION:** Mr. Jaramillo moved to accept the general fund expenditures for information. Mr. C. Trujillo seconded.

Mr. D. Salazar requested a copy of JMEC's contract with Cuddy & McCarthy.

Ms. McCoy had questions regarding a number of expenditures that staff addressed. Ms. McCoy noted that the \$1,573 luncheon for the lineman appreciation at Hernandez seems exceedingly high compared to Cuba's luncheon for \$200. Also, she recalled the Board had set a cap for Socorro's at \$400 and the costs appear to be escalating.

Mr. B. Duran reminded the Board that they are not permitted to use radio air time paid by the Co-op to endorse candidates.

The motion passed without opposition.

[Mr. B. Duran excused himself from the remainder of the meeting.]

## 2. Credit Cards

The committee reviewed the Wells Fargo credit card charges made by five authorized users. The total for the month was \$6,148.37. Mr. Jaramillo noted the breakdown was also provided and reviewed.

Chair Naranjo commended staff for the success of the Spelling Bees.

**ACTION:** Mr. Jaramillo moved to accept the Wells Fargo charges of \$6,148.37. Mr. Cordova seconded and the motion passed by majority voice vote with Ms. McCoy voting against. [Mr. B. Duran was not present for this action.]

## 3. Attorney Expenses

Mr. Jaramillo provided the attorney expenses as follows: Cuddy and McCarthy, \$25,633.38, and Wiggin, Williams & Wiggins, \$396.45. The total attorney fees were \$26,029.83. The committee reviewed the invoices and they were available for additional review.

**ACTION:** Mr. Jaramillo moved to accept the attorney expenses. His motion was seconded by Mr. Cordova. The motion passed by majority voice vote with Ms. McCoy voting against because she was not able to adequately review the invoices. [Mr. B. Duran and Mr. Marquez were not present for this vote.]

## 4. Consultant Expenses

Mr. Jaramillo said the Prime Group charged \$914.26 and Eide Bailly, \$28,000.

**ACTION:** Mr. Jaramillo moved to accept the consultant expenses of \$28,914.26. His motion was seconded by Mr. Cordova.

Ms. Chavez said there is one more billing from Eide Bailly for the audit in the amount of \$5,000.

The motion passed by unanimous voice vote. [Mr. B. Duran and Mr. Marquez were not present for this vote.]

**5. Trustee Vouchers**

The April vouchers were vetted by management and reviewed by the Finance Committee. Mr. Jaramillo noted the information was provided to the Board members.

**ACTION:** Mr. Jaramillo moved to approve the trustees' vouchers. His motion was seconded by Mr. C. Trujillo. The motion passed by unanimous vote. [Mr. B. Duran was not present.]

Mentioning that the May 22<sup>nd</sup> Special Board meeting lasted 5 minutes, Ms. McCoy advised the Board she would only be charging mileage and hoped the other trustees would do the same.

**6. April 2019 - Bank Account Summary**

Mr. Jaramillo said this was provided as an informational item.

**7. RFPs, Contracts and Purchasing [See pages 2-4]**

- i. RFP for construction and Arch Survey for San Ysidro washout
- ii. Request for Testing Proposal of New Headquarters
- iii. Reissue Tree trimming Contract for Gilman

**8. Requests for Donation**

- i. **Crisis Center of Northern New Mexico**
- ii. **Sandoval County 4H Club**
- iii. **Española Valley Arts Festival**

**ACTION:** Mr. Jaramillo moved to approve the donations as follows:  
Crisis Center of Northern New Mexico, \$250  
Sandoval County 4H Club, \$1,000  
Española Valley Arts Festival, \$250

Mr. C. Trujillo seconded and the motion passed by unanimous voice vote. [Mr. B. Duran was not present for this action.]

That concluded the Finance Committee business.

**7. D. Approval for Testing Proposal of new Headquarters (cont.)**

Ms. Wisdom said she contacted the architect for the new headquarters to address the issue Mr. Duran brought up. The architect advised Ms. Wisdom that the State of New Mexico requires the property owner hire a third-party to conduct testing of concrete, ground density, welding, etc. State CID requires this for consumer protection. This testing could not be included in Bradbury Stamm's contract.

[The Board recessed for 10 minutes]



**8. COMMITTEE REPORTS**

**A. Audit Committee**

Mr. Marquez said the committee met May 21<sup>rd</sup> and discussed meter tampering, equipment purchases, meter replacement and purchase initiative, third-party analysis of meters, and updates on projects.

**B. Personnel Committee**

There was no meeting in April.

**C. School Committee**

Ms. Rendon said JMEC awarded \$3,000 scholarships to 19 graduating seniors. She identified the number of scholarships awarded to the six high schools within the JMEC service area and how many students were in each graduating class.

Regarding the Junior School Board, Ms. Rendon reported that four students will travel to Washington, DC. The students are from Pojoaque Valley, Jemez, Coronado, and Española Valley high schools. Next year, JMEC will contact the schools earlier to expand on student engagement and interest in the program.

Ms. McCoy commended Ms. Rendon for her outstanding work on the school/student projects. She requested that in the future JMEC reach out to the Navajo School and the Native American population within the service area.

**9. NEW BUSINESS**

Mr. Chávez thanked staff and the Board for their confidence in him during this transitional period.

**A. Selection of Committee for 2019 Elections**

Chair Naranjo appointed Board members Tapia, Jaramillo and McCoy to serve on the 2019 Election Committee. Mr. Marquez was originally slated to serve and he declined, stating he wanted to remove himself from the election process.

**10. BOARD REPORTS**

**A. Tri-State - Moved to Executive Session**

**11. BUSINESS WITH MEMBER GUESTS**

None was presented.

**12. EXECUTIVE SESSION**

**ACTION:** Mr. C. Trujillo moved to meet in Executive Session and to adjourn directly after. Mr. Marquez seconded. The motion passed by unanimous voice vote.

The Board recessed to Executive Session at 10:55 a.m.

**13. ADJOURNMENT**

Following executive session, Chair Naranjo declared the meeting adjourned.

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Secretary, Harold "Charlie" Trujillo

APPROVED:

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Chairman, Nick Naranjo

**MINUTES OF THE  
JEMEZ MOUNTAINS ELECTRIC COOPERATIVE, INC.  
BOARD OF TRUSTEES SPECIAL/EXECUTIVE MEETING  
TUESDAY, JUNE 18, 2019  
HERNANDEZ, NEW MEXICO**

1. This special meeting of the Jemez Mountains Electric Cooperative, Inc. Board of Trustees was called to order by Chairman Nick Naranjo at 9:30 A.M. on the above-mentioned date, at JMEC Headquarters, 19365 S.R. 84/285, Hernandez, NM.

2. & 3. Following the Pledge of Allegiance, Charlie Trujillo, Secretary, called roll and confirmed the presence of a quorum as follows:

**PRESENT:**

Nick Naranjo, Chair  
Leo Marquez, Vice Chair  
Charlie Trujillo, Secretary  
Johnny Jaramillo, Treasurer  
Lucas Cordova, Jr. Secretary-Treasurer  
Dolores McCoy, Trustee  
David D. Salazar, Trustee  
Victor Salazar, Trustee  
John Tapia, Trustee at Large  
Dennis Trujillo, Trustee

**ABSENT:**

Bruce Duran, Trustee

**OTHER(S) PRESENT:**

Laura Rendon, JMEC Executive Assistant

**4. APPROVAL OF AGENDA**

Motion John Tapia to approve agenda, seconded Leo Marquez; motion carried.

5. Nick advised this Special Meeting is to discuss the policy issues for JMEC given the letter the Coop received presenting allegations made against Trustee Bruce Duran. At 9:33 Leo Marquez motion to go into Executive session, second by Charlie Trujillo. Motion carried.

6. After full discussion of the Board in Executive Session, motion to come out of Executive Session by Lucas Cordova, second by Victor Salazar. Motion

carried. Thereupon, pursuant to JMCE Board Policy No. 102, Trustee Code of Conduct, authorizing sanctions of a Board members as appropriate punitive measures when the violations of law or policy are deemed by the Board to be a serious offense, Secretary Charlie Trujillo made a motion to sanction Board member Bruce Duran by allowing Mr. Duran's participation in JMEC Board meetings but not recognizing any vote cast by Mr. Duran on any matter that comes before the Board until such time as the allegations raised against Trustee Bruce Duran are fully investigated and a determination reached by the Board regarding the allegations. Johnny Jaramillo seconded the motion. Board Chairman Nick Naranjo completed a roll call vote. Mrs. McCoy - against; John Tapia - in favor; Victor Salazar - in favor; Johnny Jaramillo - in favor; Leo Marquez - in favor; Nick Naranjo - in favor; Charlie Trujillo - in favor; Lucas Cordova - in favor, David Salazar - abstain; and Dennis Trujillo - against. Motion carried on vote of 7 yes, 2 no, and 1 abstention.

## 7. ADJOURNMENT

Mr. Marquez moved to adjourn and Mr. Jaramillo seconded. Motion carried. Chair Naranjo declared the meeting adjourned at approximately 9:55 AM

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Secretary, Harold "Charlie" Trujillo

APPROVED:

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Chairman, Nick Naranjo


NEW MEMBERSHIPS

DISTRICTS TOTALS

2018



# Jemez Mountains Electric Cooperative, Inc.

Your Touchstone Energy® Cooperative 

		2019 MEMBERSHIPS BY BOARD DISTRICT												
		MONTHLY TOTALS											YTD TOTALS	
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
<b>TOTAL MEMBERSHIPS</b>	21,895													
<b>DISTRICT 1 PAID</b>		9	11	15	10	13							58	
REFUNDED		12	6	12	10	9							49	
<b>DISTRICT 2 PAID</b>		10	9	24	20	20							83	
REFUNDED		14	6	15	14	12							61	
<b>DISTRICT 3 PAID</b>		3	9	6	7	8							33	
REFUNDED		4	4	6	7	5							26	
<b>DISTRICT 4 PAID</b>		21	18	23	30	27							119	
REFUNDED		23	15	31	31	9							109	
<b>DISTRICT 5 PAID</b>		38	25	42	36	53							194	
REFUNDED		44	33	19	40	44							180	
<b>DISTRICT 6 PAID</b>		36	20	40	36	33							165	
REFUNDED		39	22	25	31	37							154	
<b>TOTAL NEW MEMBERSHIPS</b>		117	92	150	139	154	0	0	0	0	0	0	0	652
<b>REFUNDED MEMBERSHIPS</b>		136	86	108	133	116	0	0	0	0	0	0	0	579
<b>NET MEMBERSHIPS</b>		-19	6	42	6	38	0	0	0	0	0	0	0	73
											0.3%	<b>MEMBERSHIP GROWTH %</b>		

		SERVICE ORDER TOTALS												
		MONTHLY TOTALS											YTD TOTALS	
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
<b>TOTAL NEW SERVICES</b>		17	5	7	13									42
<b>TOTAL CONNECTS</b>		197	153	231	212									793
<b>TOTAL DISCONNECTS</b>		169	114	172	173									628
<b>TOTAL DISC FOR NON-PAY</b>		62	36	51	72									221

		NET NEW CUSTOMERS												
		MONTHLY TOTALS											YTD TOTALS	
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
<b>NET NEW CUSTOMERS</b>		-17	8	15	-20	0	0	0	0	0	0	0	0	-14
<b>TOTAL ACTIVE CUSTOMERS</b>	31,024													
<b>% OF GROWTH</b>	0.0%												0.0%	

## MAY 2019 Ratios

MAY 2019 Ratios						
		<b>ACTUAL</b>		<b>BUDGET</b>	<b>VARIANCE</b>	
	<b>TIER</b>	1.11		2.44	(1.33)	
	<b>OTIER</b>	0.84		1.57	(0.73)	
<b>OTIER CALCULATION</b>						
<b>FORM 7 LINE 16</b>	Interest on Long A Term Debt	201,786				
<b>FORM 7 LINE 21</b>	B Operating Margin	-33,190				
	<b>A + B = C</b>	168,596				
	<b>C / A</b>	0.84				
<b>YEAR-TO-DATE RATIOS</b>						
		<b>ACTUAL 2019</b>	<b>ACTUAL 2018</b>	<b>BUDGET</b>	<b>VARIANCE</b>	<b>REQUIREMENT</b>
	<b>TIER</b>	2.53	1.68	2.44	0.09	RUS ANNUAL MINIMUM REQUIREMENT IS 1.25
	<b>OTIER</b>	2.38	1.48	1.57	0.81	RUS ANNUAL MINIMUM REQUIREMENT IS 1.10
<b>Y-T-D OTIER CALCULATION</b>						
<b>FORM 7 LINE 16</b>	Interest on Long A Term Debt	916,732				
<b>FORM 7 LINE 21</b>	B Margins	1,262,412				
	<b>A + B = C</b>	2,179,143				
	<b>C / A</b>	2.38				

# RATIOS AND STATISTICS

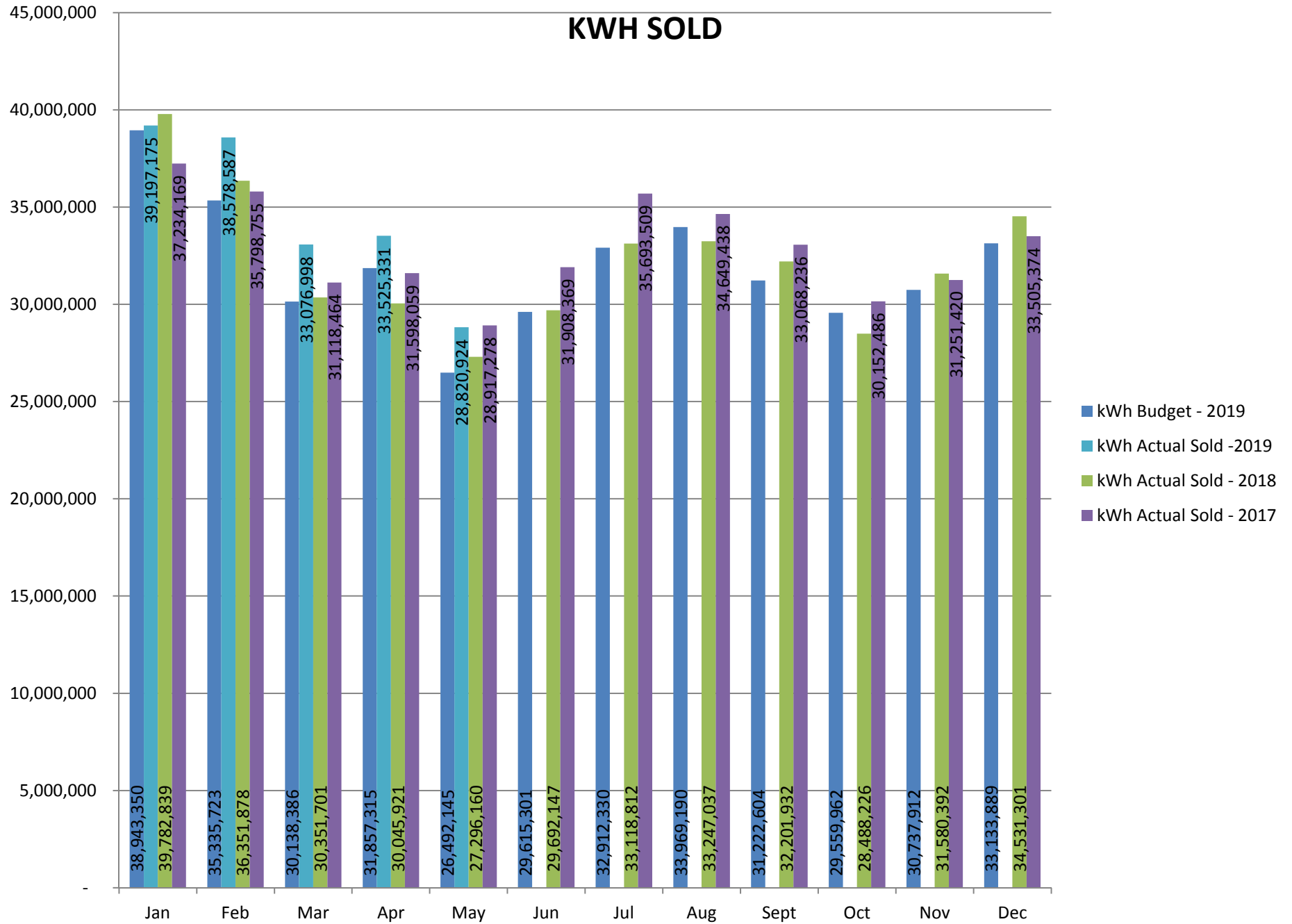
## MAY 2019

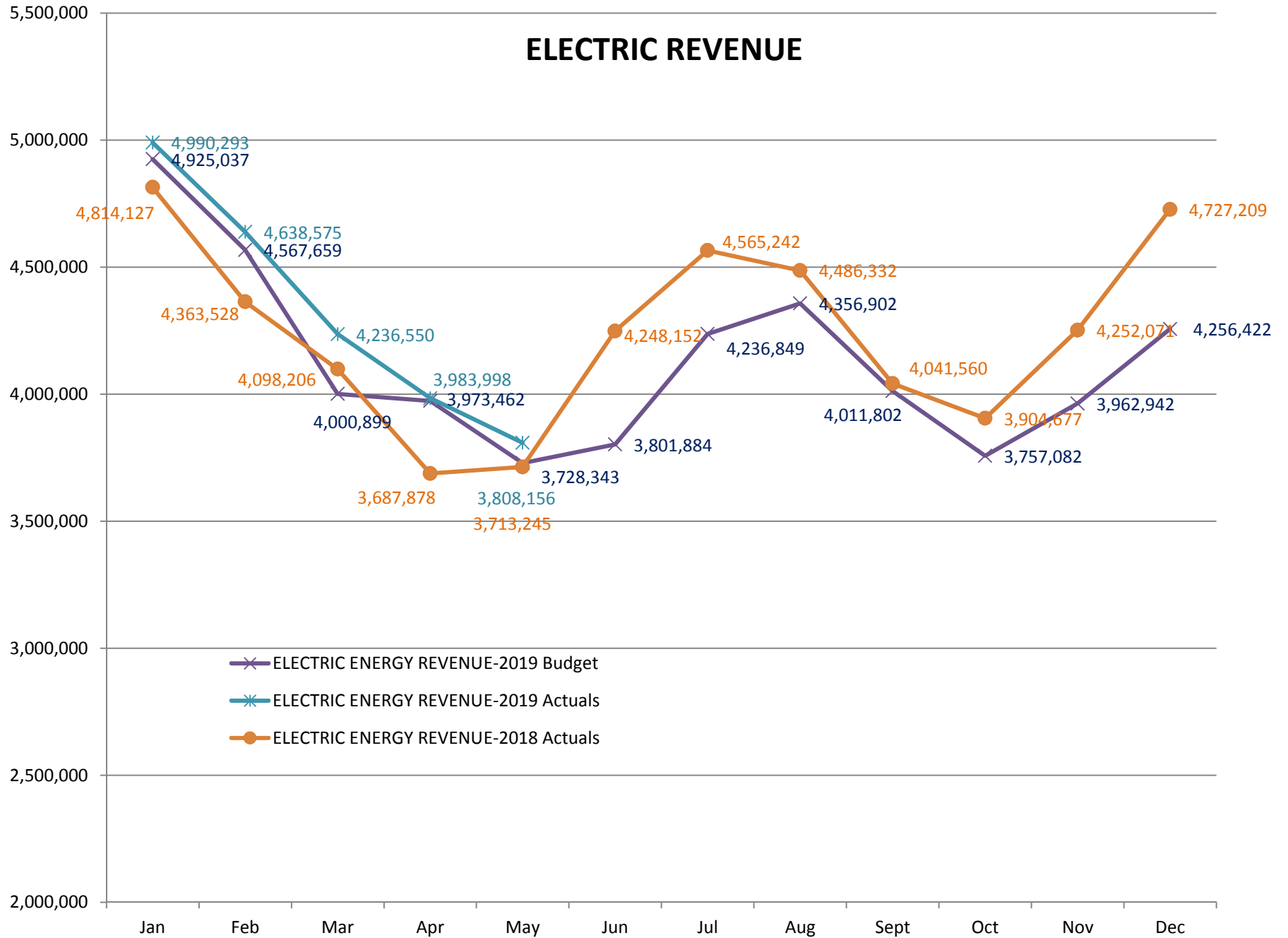
	May-19	YTD AVG 2019	May-18	YTD AVG 2018
<b>CONSUMER STATS</b>				
Number of Consumers	31,149	31,159	30,940	30,991
Avg. KWH Usage - Residential	409	597	411	559
Avg. KWH Usage - Small Commercial	3,146	3,425	3,298	3,483
Avg. KWH Usage - Large Commercial	1,065,200	974,400	730,900	853,580
Avg. KWH Usage - Public Authority	1,560	1,887	1,142	1,470
Avg. KWH Usage - Lighting	1,871	1,883	1,908	1,874
Connects - Espanola	178	166	162	154
Connects - Jemez Springs	23	15	32	18
Connects - Cuba	47	28	24	32
<b>Total Connects</b>	<b>248</b>	<b>208</b>	<b>218</b>	<b>204</b>
Disconnects - Espanola	142	127	126	131
Disconnects - Jemez Springs	13	14	29	16
Disconnects - Cuba	31	23	20	27
<b>Total Disconnects</b>	<b>186</b>	<b>163</b>	<b>175</b>	<b>174</b>
Consumers Per Employee	288	286	286	294
<b>REVENUE STATS</b>				
Revenue/Total KWH Sold	\$ 0.13	\$ 0.13	\$ 0.14	\$ 0.13
Revenue Generated per Mile	\$ 911.73	\$ 1,071.75	\$ 901.78	\$ 1,052.08
Purchased Power as a % Revenue	64%	61%	62%	59%
Operating Expense as a % of Revenue	27%	24%	33%	27%
Margins as a % of Revenue	1%	6%	6%	5%

BOARD MEETING - BUSINESS SERVICES AND FINANCES

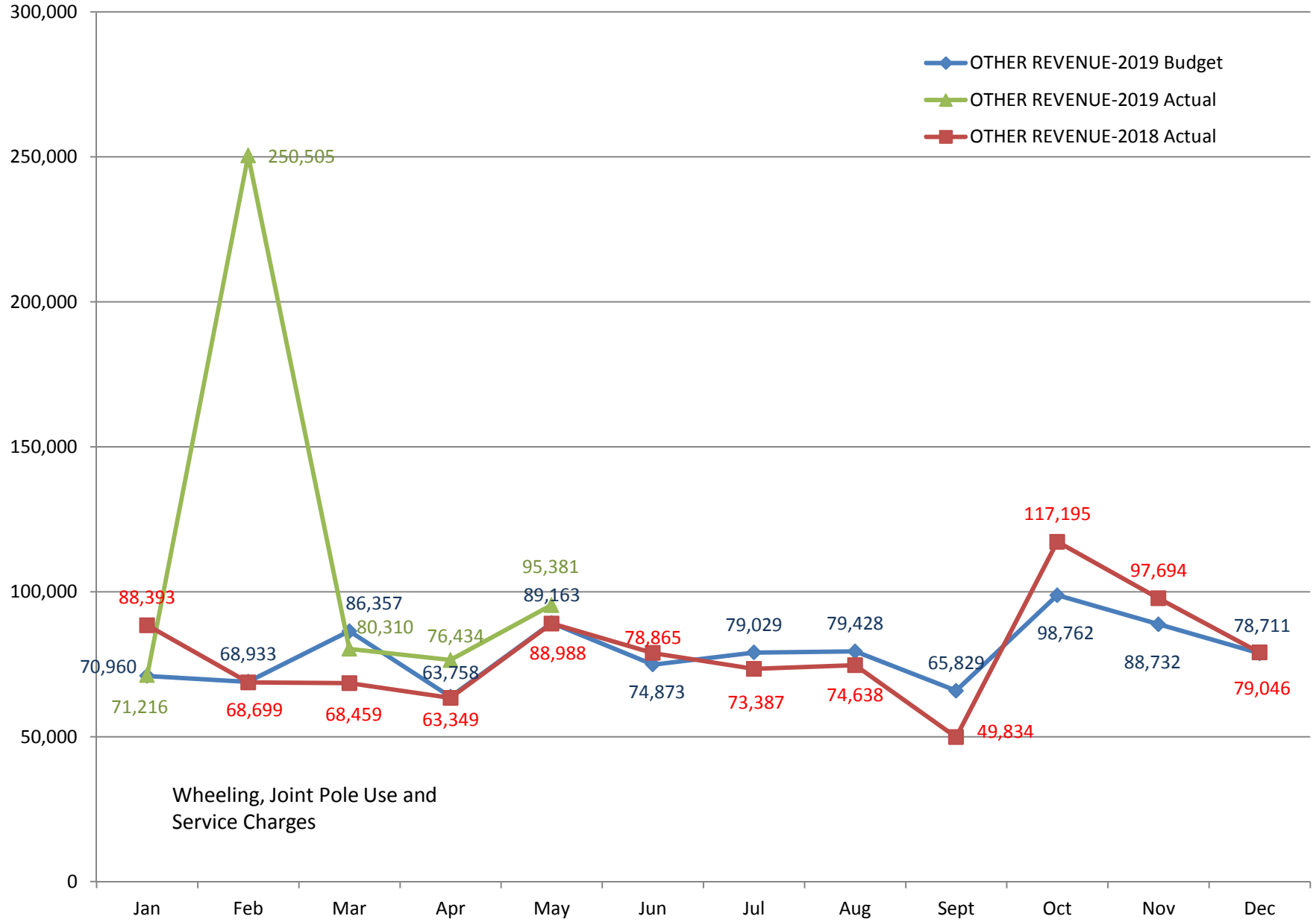
	May-19	YTD AVG 2019	May-18	YTD AVG 2018
<b><u>PURCHASED POWER STATS</u></b>				
KWH Purchased	32,263,220	36,182,553	30,402,451	33,979,673
KWH Sold	28,820,924	34,579,323	27,296,160	32,863,150
Own Use	59,710	96,820	51,166	86,179
Line Loss/Gain	3,382,586	1,506,410	3,280,739	1,127,557
Percent Loss/Gain	10%	4%	11%	3%
Cost/KWH Purchased	\$ 0.074	\$ 0.075	\$ 0.076	\$ 0.075
Avg. KWH Cost - Residential	\$ 0.15	\$ 0.14	\$ 0.15	\$ 0.14
Avg. KWH Cost - Small Commercial	\$ 0.14	\$ 0.13	\$ 0.14	\$ 0.13
Avg. KWH Cost - Large Commercial	\$ 0.10	\$ 0.10	\$ 0.13	\$ 0.11
Avg. KWH Cost - Public Authority	\$ 0.14	\$ 0.15	\$ 0.18	\$ 0.17
Avg. KWH Cost - Lighting	\$ 0.18	\$ 0.17	\$ 0.16	\$ 0.16
<b><u>PLANT STATS</u></b>				
Total Miles of Line	4,134	4,128	4,126	4,124
Density (# of customers / miles of line)	7.53	7.55	7.50	7.49
Plant Investment per Mile	\$ 29,106.94	\$ 29,205.46	\$ 28,858.65	\$ 28,798.18
Depreciation as a % of Plant	49%	48%	47%	47%
Plant Per Consumer	\$ 3,862.98	\$ 3,869.16	\$ 3,848.44	\$ 3,832.02
Inventory as a % of Plant	1.76%	1.82%	1.68%	1.61%
O & M Expense as a % of Plant	1.56%	1.56%	1.56%	1.61%
% Idle Services (Meters Idle/Total Meters)	1.64%	1.03%	1.66%	1.14%
<b><u>DEBT STATS</u></b>				
RUS Loans as % of Total Loans	81%	80%	78%	76%
Co-Bank/CFC Loans as % of Total Loans	19%	20%	22%	24%
<b><u>FINANCIAL STATISTICS</u></b>				
Number of Employees	108	109	108	105
Net Worth	52%	51%	49%	49%
Consumer Exp. Per Consumer	\$ 6.59	\$ 6.21	\$ 5.98	\$ 6.06
Admin. & General Exp. Per Consumer	\$ 11.30	\$ 13.37	\$ 13.23	\$ 14.43



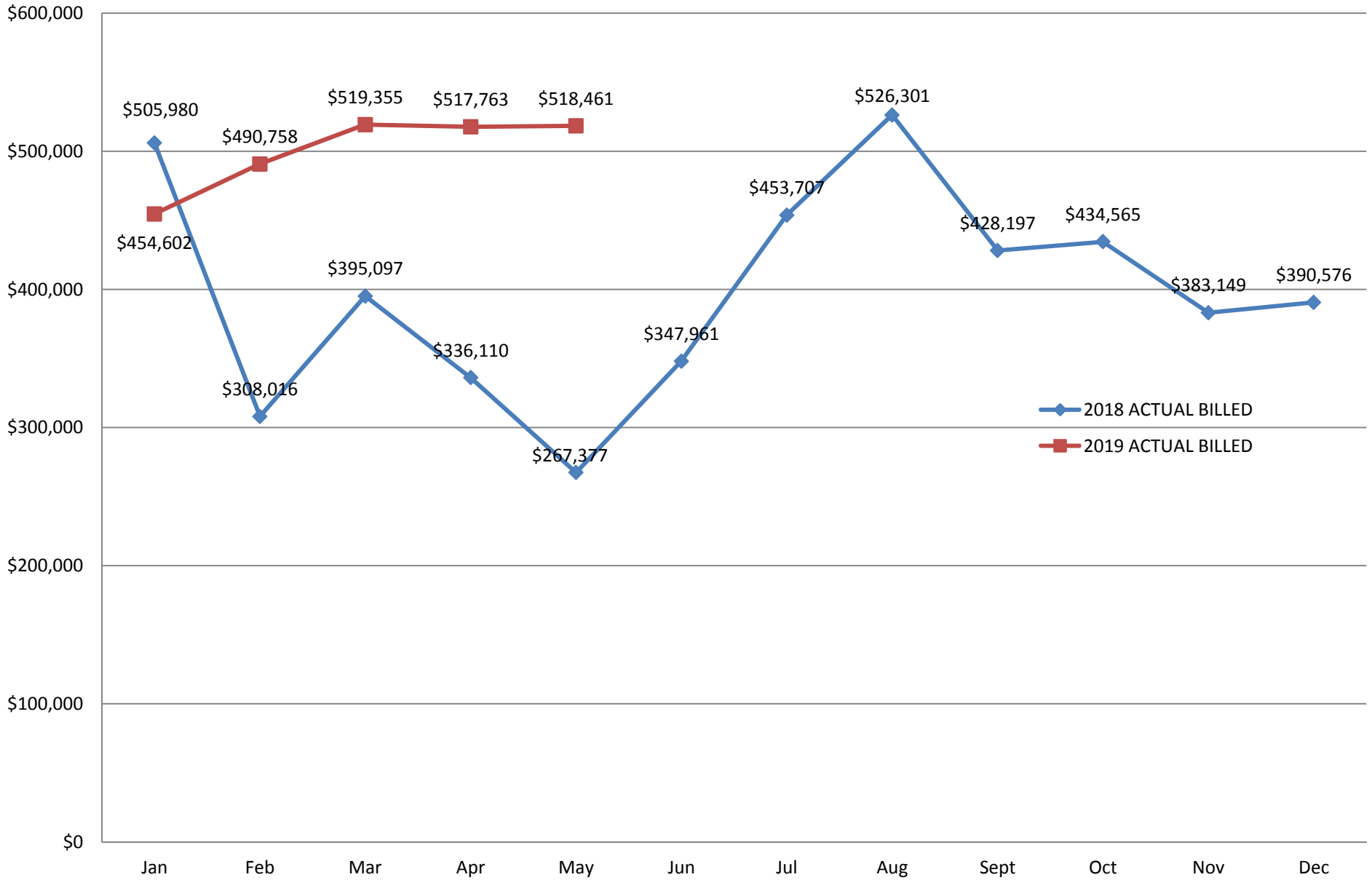




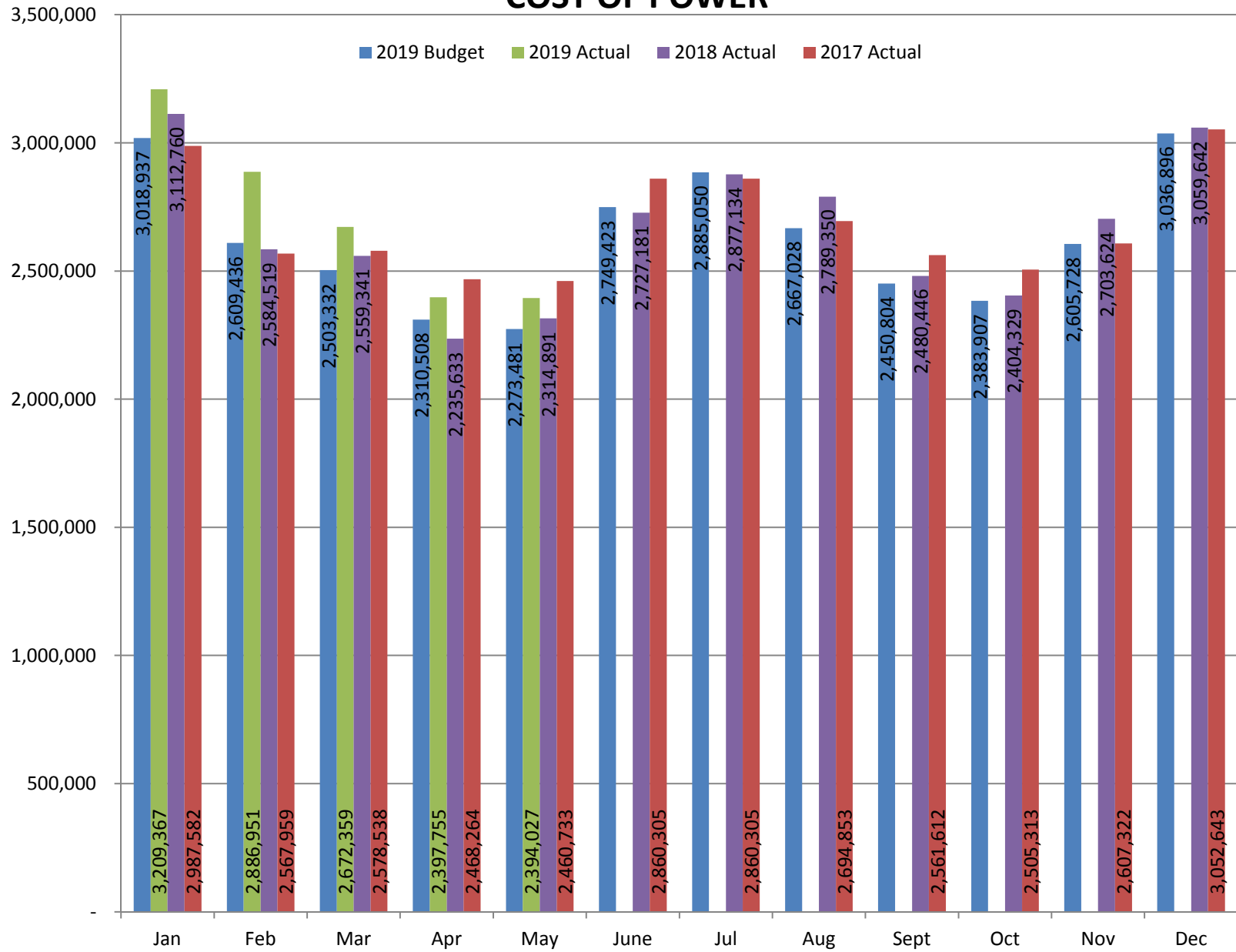
# OTHER REVENUE

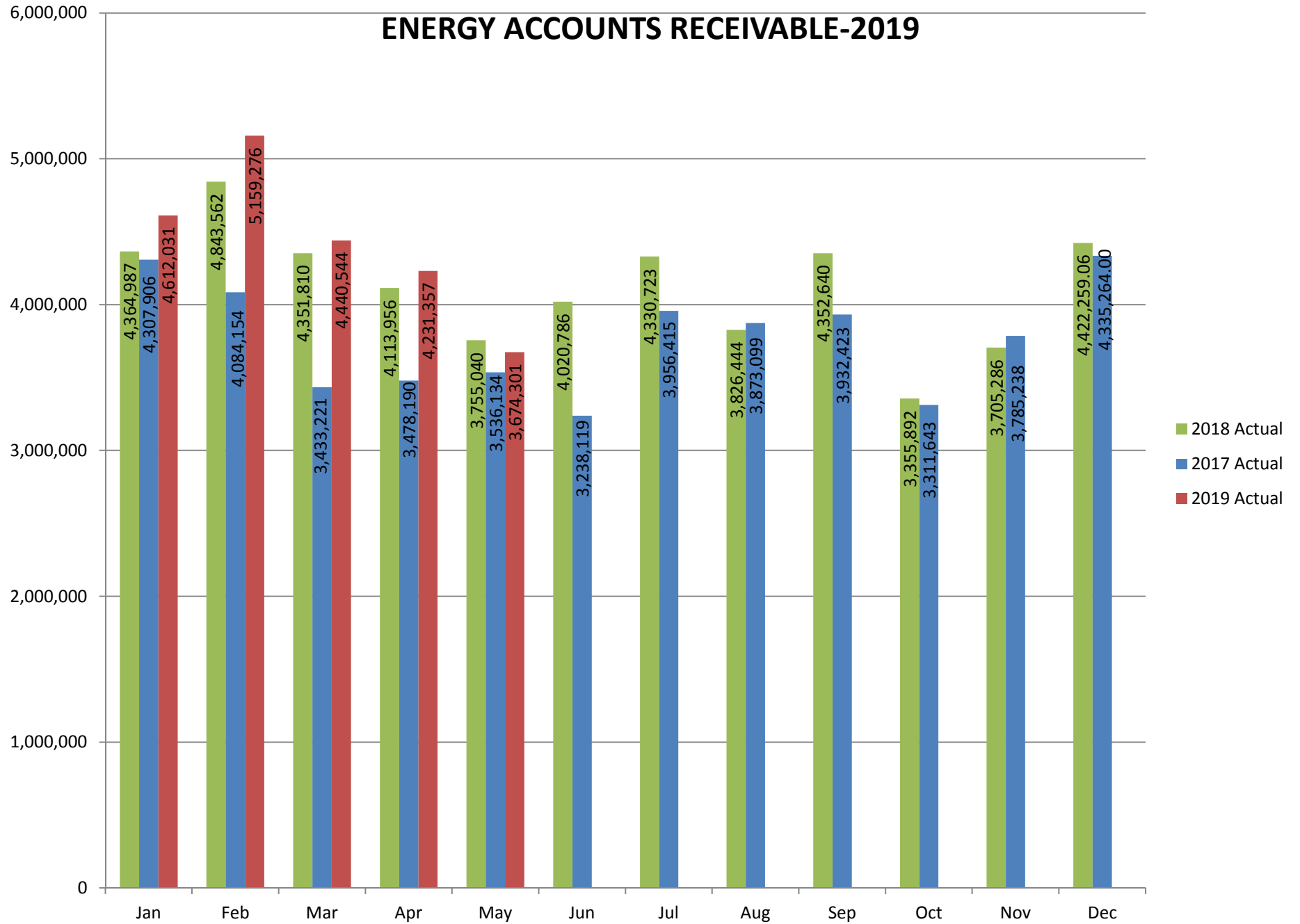


## KINDER MORGAN 2018 and 2019 REVENUE

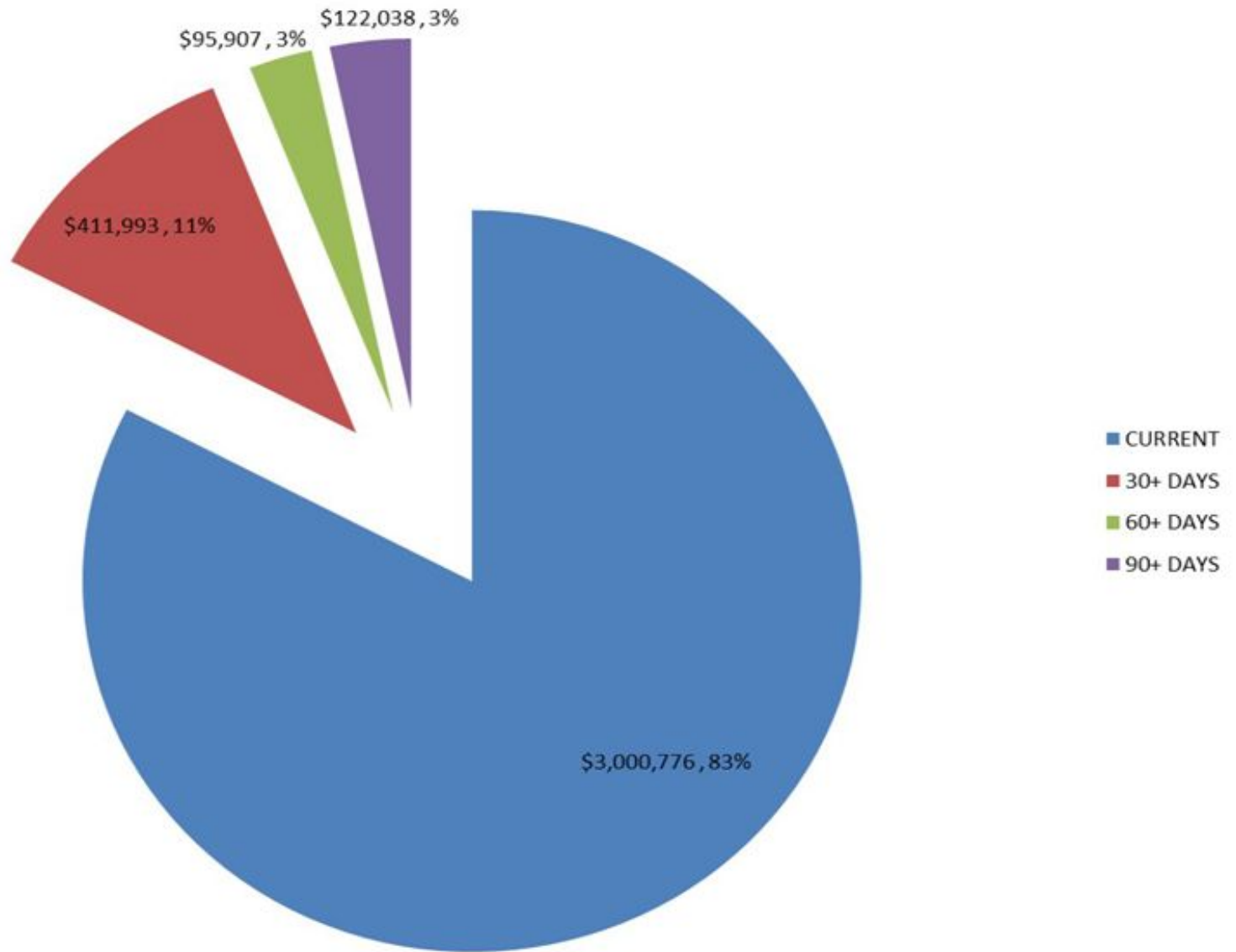


## COST OF POWER

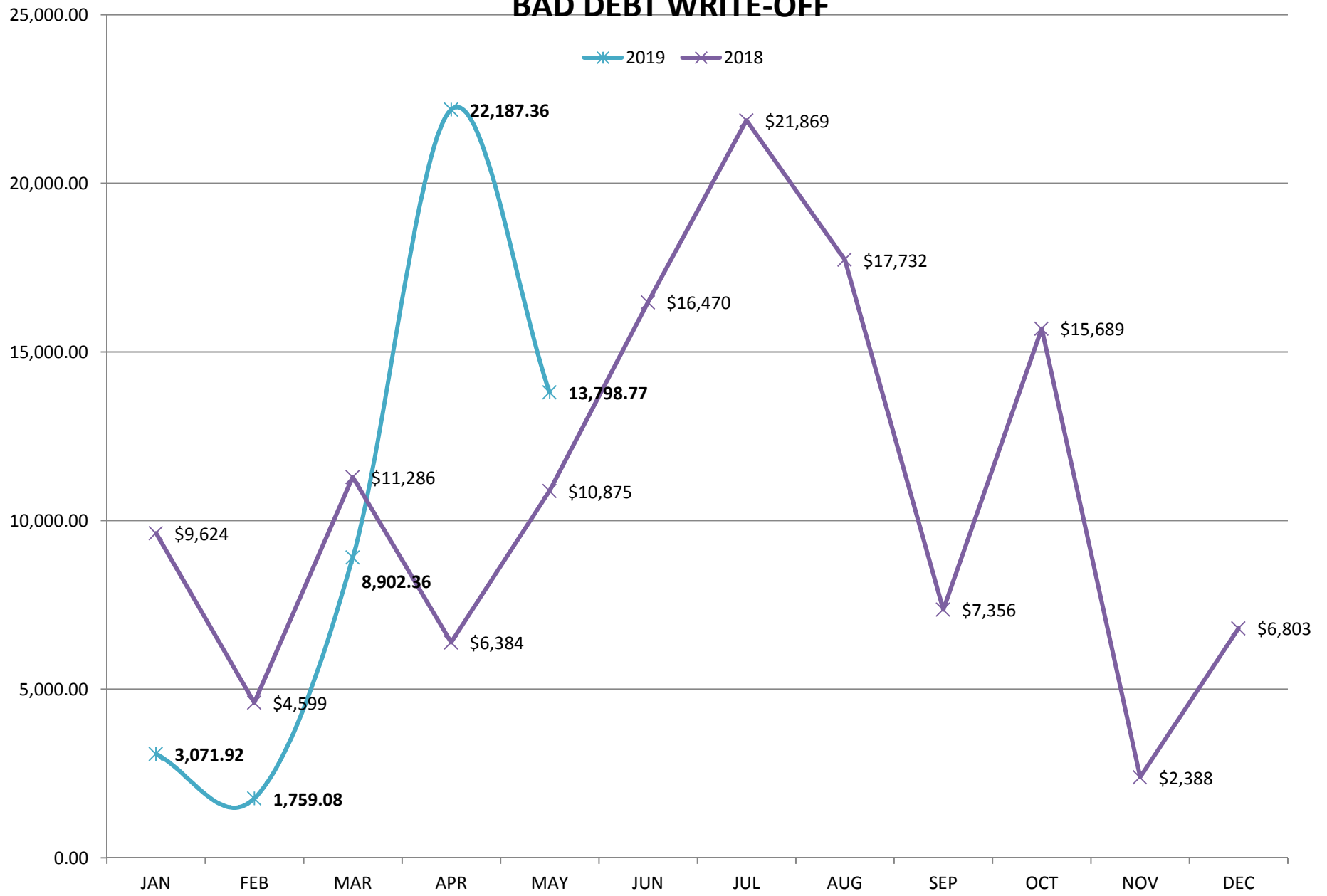




### Accounts Receivable Aging May 2019



### BAD DEBT WRITE-OFF





**BOARD MEETING - BUSINESS SERVICES AND FINANCES**

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0572-0032. The time required to complete this information collection is estimated to average 15 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE  <b>FINANCIAL AND OPERATING REPORT                  ELECTRIC DISTRIBUTION</b>	BORROWER DESIGNATION NM0028
	PERIOD ENDED May, 2019
	BORROWER NAME Jemez Mountains Electric Cooperative, Inc.

INSTRUCTIONS - See help in the online application.

This information is analyzed and used to determine the submitter's financial situation and feasibility for loans and guarantees. You are required by contract and applicable regulations to provide the information. The information provided is subject to the Freedom of Information Act (5 U.S.C. 552)

**CERTIFICATION**

**We recognize that statements contained herein concern a matter within the jurisdiction of an agency of the United States and the making of a false, fictitious or fraudulent statement may render the maker subject to prosecution under Title 18, United States Code Section 1001.**

We hereby certify that the entries in this report are in accordance with the accounts and other records of the system and reflect the status of the system to the best of our knowledge and belief.

**ALL INSURANCE REQUIRED BY PART 1788 OF 7 CFR CHAPTER XVII, RUS, WAS IN FORCE DURING THE REPORTING PERIOD AND RENEWALS HAVE BEEN OBTAINED FOR ALL POLICIES DURING THE PERIOD COVERED BY THIS REPORT PURSUANT TO PART 1718 OF 7 CFR CHAPTER XVII**

*(check one of the following)*

All of the obligations under the RUS loan documents have been fulfilled in all material respects.

There has been a default in the fulfillment of the obligations under the RUS loan documents. Said default(s) is/are specifically described in Part D of this report.

\_\_\_\_\_  
DATE

**PART A. STATEMENT OF OPERATIONS**

ITEM	YEAR-TO-DATE			THIS MONTH (d)
	LAST YEAR (a)	THIS YEAR (b)	BUDGET (c)	
1. Operating Revenue and Patronage Capital	21,663,775	23,630,311	21,135,868	3,962,650
2. Power Production Expense				
3. Cost of Purchased Power	12,807,314	13,560,459	12,632,350	2,394,027
4. Transmission Expense	25	37		
5. Regional Market Expense				
6. Distribution Expense - Operation	1,093,474	1,036,873	953,263	215,390
7. Distribution Expense - Maintenance	1,383,800	1,167,430	1,444,078	278,189
8. Customer Accounts Expense	938,945	956,031	937,943	205,325
9. Customer Service and Informational Expense	34,956	32,680	34,692	3,935
10. Sales Expense				
11. Administrative and General Expense	2,238,090	2,945,741	1,753,056	351,861
<b>12. Total Operation &amp; Maintenance Expense (2 thru 11)</b>	<b>18,496,604</b>	<b>19,699,251</b>	<b>17,755,382</b>	<b>3,448,727</b>
13. Depreciation and Amortization Expense	1,397,908	1,398,548	1,367,264	280,374
14. Tax Expense - Property & Gross Receipts	318,572	351,516	373,447	64,863
15. Tax Expense - Other				
16. Interest on Long-Term Debt	981,802	916,732	1,046,788	201,786
17. Interest Charged to Construction - Credit				
18. Interest Expense - Other	1,579	1,375	0	90
19. Other Deductions				
<b>20. Total Cost of Electric Service (12 thru 19)</b>	<b>21,196,465</b>	<b>22,367,422</b>	<b>20,542,881</b>	<b>3,995,840</b>
<b>21. Patronage Capital &amp; Operating Margins (1 minus 20)</b>	<b>467,310</b>	<b>1,262,889</b>	<b>592,987</b>	<b>(33,190)</b>
22. Non Operating Margins - Interest	180,279	221,058	134,686	54,258
23. Allowance for Funds Used During Construction				
24. Income (Loss) from Equity Investments				
25. Non Operating Margins - Other	(5,486)	(82,717)		(478)
26. Generation and Transmission Capital Credits			734,650	
27. Other Capital Credits and Patronage Dividends	27,132	897	42,446	897
28. Extraordinary Items				
<b>29. Patronage Capital or Margins (21 thru 28)</b>	<b>669,235</b>	<b>1,402,127</b>	<b>1,504,769</b>	<b>21,487</b>

BOARD MEETING - BUSINESS SERVICES AND FINANCES

UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE  <b>FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION</b>			BORROWER DESIGNATION  NM0028		
INSTRUCTIONS - See help in the online application.			PERIOD ENDED  May, 2019		
<b>PART B. DATA ON TRANSMISSION AND DISTRIBUTION PLANT</b>					
ITEM	YEAR-TO-DATE		ITEM	YEAR-TO-DATE	
	LAST YEAR <i>(a)</i>	THIS YEAR <i>(b)</i>		LAST YEAR <i>(a)</i>	THIS YEAR <i>(b)</i>
1. New Services Connected	42	116	5. Miles Transmission	185.17	185.17
2. Services Retired	11	21	6. Miles Distribution – Overhead	3,365.35	3,370.78
3. Total Services in Place	32,458	31,117	7. Miles Distribution - Underground	575.22	577.63
4. Idle Services <i>(Exclude Seasonals)</i>	514	511	<b>8. Total Miles Energized <i>(5 + 6 + 7)</i></b>	4,125.74	4,133.58
<b>PART C. BALANCE SHEET</b>					
<b>ASSETS AND OTHER DEBITS</b>			<b>LIABILITIES AND OTHER CREDITS</b>		
1. Total Utility Plant in Service	120,328,096		30. Memberships		112,910
2. Construction Work in Progress	6,150,247		31. Patronage Capital		62,019,763
<b>3. Total Utility Plant <i>(1 + 2)</i></b>	<b>126,478,343</b>		32. Operating Margins - Prior Years		0
4. Accum. Provision for Depreciation and Amort.	58,799,240		33. Operating Margins - Current Year		1,483,471
<b>5. Net Utility Plant <i>(3 - 4)</i></b>	<b>67,679,103</b>		34. Non-Operating Margins		(82,241)
6. Non-Utility Property (Net)	150,207		35. Other Margins and Equities		897
7. Investments in Subsidiary Companies	0		<b>36. Total Margins &amp; Equities <i>(30 thru 35)</i></b>		<b>63,534,800</b>
8. Invest. in Assoc. Org. - Patronage Capital	20,584,405		37. Long-Term Debt - RUS (Net)		0
9. Invest. in Assoc. Org. - Other - General Funds	0		38. Long-Term Debt - FFB - RUS Guaranteed		44,685,929
10. Invest. in Assoc. Org. - Other - Nongeneral Funds	0		39. Long-Term Debt - Other - RUS Guaranteed		0
11. Investments in Economic Development Projects	0		40. Long-Term Debt Other (Net)		9,785,340
12. Other Investments	0		41. Long-Term Debt - RUS - Econ. Devel. (Net)		0
13. Special Funds	0		42. Payments – Unapplied		4,009,567
<b>14. Total Other Property &amp; Investments <i>(6 thru 13)</i></b>	<b>20,734,612</b>		<b>43. Total Long-Term Debt <i>(37 thru 41 - 42)</i></b>		<b>50,461,702</b>
15. Cash - General Funds	19,332,016		44. Obligations Under Capital Leases - Noncurrent		0
16. Cash - Construction Funds - Trustee	0		45. Accumulated Operating Provisions and Asset Retirement Obligations		0
17. Special Deposits	0		<b>46. Total Other Noncurrent Liabilities <i>(44 + 45)</i></b>		<b>0</b>
18. Temporary Investments	43,653		47. Notes Payable		0
19. Notes Receivable (Net)	27,606		48. Accounts Payable		2,982,708
20. Accounts Receivable - Sales of Energy (Net)	3,685,941		49. Consumers Deposits		218,802
21. Accounts Receivable - Other (Net)	956,790		50. Current Maturities Long-Term Debt		3,206,805
22. Renewable Energy Credits	0		51. Current Maturities Long-Term Debt - Economic Development		0
23. Materials and Supplies - Electric & Other	2,121,993		52. Current Maturities Capital Leases		0
24. Prepayments	779,640		53. Other Current and Accrued Liabilities		2,242,857
25. Other Current and Accrued Assets	3,089,946		<b>54. Total Current &amp; Accrued Liabilities <i>(47 thru 53)</i></b>		<b>8,651,172</b>
<b>26. Total Current and Accrued Assets <i>(15 thru 25)</i></b>	<b>30,037,585</b>		55. Regulatory Liabilities		0
27. Regulatory Assets	4,579,757		56. Other Deferred Credits		386,321
28. Other Deferred Debits	2,938		<b>57. Total Liabilities and Other Credits <i>(36 + 43 + 46 + 54 thru 56)</i></b>		<b>123,033,995</b>
<b>29. Total Assets and Other Debits <i>(5+14+26 thru 28)</i></b>	<b>123,033,995</b>				